



NATIXIS INVESTMENT MANAGERS GRADUATE CHALLENGE

October 2020



NATIXIS INVESTMENT MANAGERS GRADUATE CHALLENGE



A challenge open to future **graduates** interested in applying their academic knowledge to **manage as a team an investment portfolio in live conditions.**



A Three-stage selection process in line with institutional standards and supported by investment talents and operational excellence of the Natixis Investment Managers platform.



The Natixis Investment Managers Graduate Day hosted by Senior Professionals of Natixis Investment Managers & its affiliates and attended by all participants:

- Finals & Award Ceremony
- Panels & Hot-Tabling sessions



A highly rewarding experience for all participants including special incentives for the winning team.*

* Please refer to the « Règlement du Challenge » for further information

CHALLENGE DETAIL – An Invitation to manage



STORY LINE

An invitation to virtually manage an institutional mandate totalling USD100M of AUM through:

The Launch of a virtual Asset Manager

- A **diverse team** of maximum 5 graduates
- Benefitting from a clear and defined investment approach
- Virtually implemented line by line over a 3 month-period in live market conditions
- With reporting capabilities and an aptitude to articulate clearly all steps of the investment process



The effective management of the portfolio according to ESG principles and strict Investment Guidelines

- Performance Target & Risk Framework
- Benchmark, Asset Class exposure, Concentration limits & authorised Instruments



The final presentation in front of jury of investment experts

- Finals & Award Ceremony
- Panels & Hot-Tabling session
- Networking Cocktail



SCORING

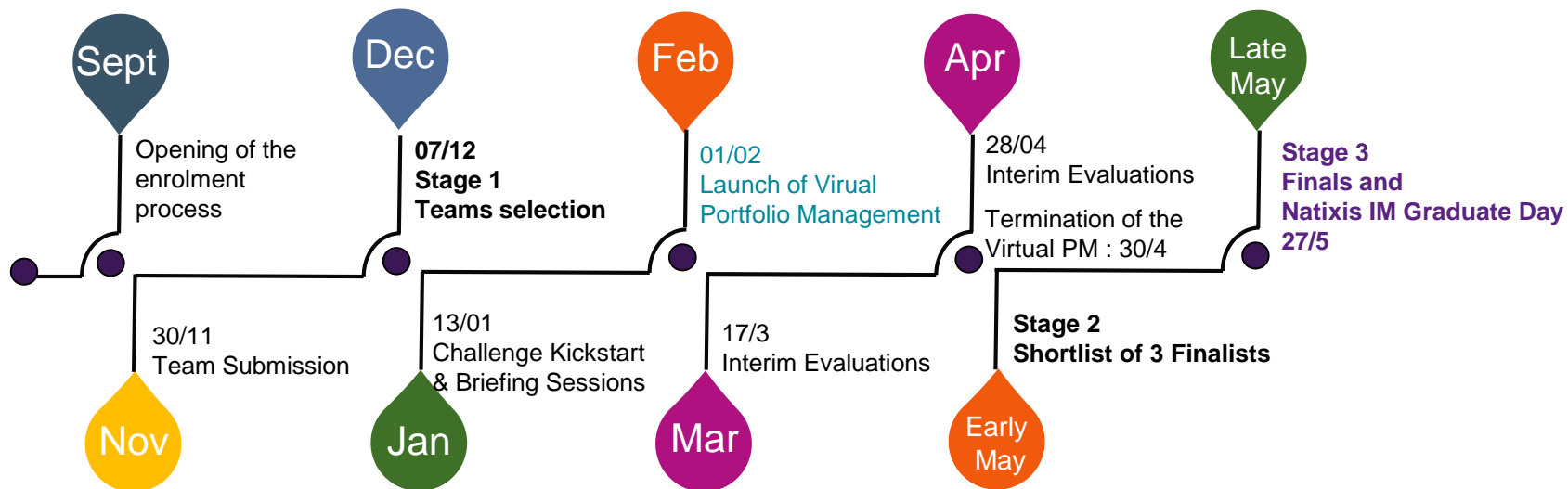


A scoring based on 6 pillars

Scoring Split

Team composition	9%
Philosophy, Process & Risk	18%
Performance and Respect of Guidelines	14%
Interim Reporting	14%
Presentation / Marketing Collateral – Content	27%
Presentation / Finals (Soft Skills)	18%

2020 / 2021 EDITION - Main Steps, Timeline & Responsibilities



2020 / 2021 EDITION – A group wide commitment



Project team

Laura Devoucoux / Mathilde Kozlowski / Laurent Giraudel /
Marina Gross / James Beaumont

Senior Management

Human Resources

Relation with
Schools

Investment
Platform

Communication

Affiliate's Investment
Experts

Virtual Trading

Mentoring

Design

IT/ Operations

Communication/
Social Media

Coaching

Sales

Legal & Tax

Jury

Graduate Day

Compliance & Risk

Rewards

Contest Rules

Event

Natixis IM Solutions



2020 / 2021 EDITION – Investment Guidelines



Line by line management of a virtual €/USD100m size portfolio :

- ESG approach
- World Developed equities (all cap) & Euro/US Sovereign bonds
- 0% - 30% for diversification with ETF (sectors, country, style, credit, emerging, commodities, etc)
- Leeway : [20%-80% for all equities] ; [20%-80% for all bonds]
- Max 100 positions
- Weight per position : <5%
- No short positions, included cash
- Volatility : < 10%
- Target Return: Libor + 400 ann.

- French rules [here](#) and UK & US rules [here](#)

2020 / 2021 EDITION - Meet the Experts involved!



Mentorship

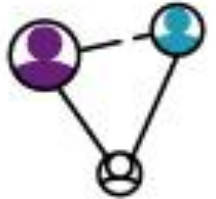
- Each team will benefit from the mentorship of Investment Experts of Natixis Investment Managers' stable of managers

2 Interim presentations

- Each committee will be chaired by members of **Natixis Investments Managers Solutions's** team as well as the project team
- Interim evaluation consists of 15 min presentation + 5' Q&A

Jury for the final

- Senior management of Natixis Investment Managers and Affiliates



Mentions Légales

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