

across #4 the unit of the second seco

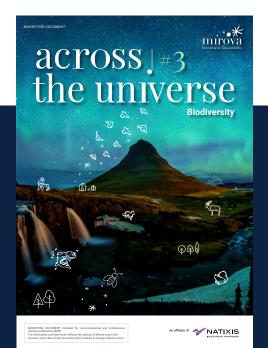
MARKETING DOCUMENT intended for non-professional and professional clients as defined by MiFID.

The information provided herein reflects the opinion of Mirova and/or the situation at the date of this document and is subject to change without notice.

An affiliate of

(P) (P) (P)





→ <u>Read the previous part here</u>



Anne-Laurence Roucher

Deputy CEO, Head of Private Equity and Natural Capital



Mathilde Dufour Head of Sustainability Research



Hervé Guez

CIO for Equities, Fixed Income and Social Impact Investing

Biodiversity under pressure: investors to the rescue

How do you assess the biodiversity policies of listed companies?

Hervé Guez: It's important to bear in mind that, as Mathilde and Anne-Laurence pointed out, all human and industrial activity has a negative impact on biodiversity. Unlike the climate, there are few listed companies whose primary activity is to restore biodiversity. On the other hand, companies can seek to reduce the pressure they put on biodiversity, and, at Mirova, this is what we will be focusing on. Companies may, for example, take action on their use of resources: inputs, recycling, building a sustainable supply chain, etc. Once this work has been done, it is possible to complement this approach with compensatory mechanisms, as we've seen with carbon in relation to the climate

Taking biodiversity into account in investment will entail a learning process, because many of the innovative technologies being deployed to solve the climate transition issue have an impact on the natural environment in that they involve using natural resources. Short of advocating degrowth, zero impact on biodiversity is not yet achievable in a portfolio of listed companies. The role of finance is therefore to encourage the adoption of new behaviours and more virtuous practices by businesses. It is also possible to finance emerging innovative solutions as in the case of climate change-but this remains a very limited investment universe.

Finally, we need to promote the use of financial innovations such as biodiversity certificates. We need to be clear about what we can expect from finance when it comes to protecting biodiversity.

Mathilde Dufour: We have "lines in the sand"- activities in which we will simply not invest, such as those linked to deforestation or the production of plastic for mass consumption. We are also working on metrics and measurement models for objectively assessing a company's actions, for example, quantifying the negative impacts on biodiversity observed, and also the impacts avoided or reduced... We have to be wary of greenwashing in this complex area.

Hervé Guez: An exclusion approach works less well here than for climate because many industries that have a negative impact on biodiversity are the same ones contributing most to reducing other impacts. To accelerate our efforts in this area, we plan to launch a thematic strategy dedicated to biodiversity in the near future. Its approach is akin to that of the climate funds created 15 years ago. The aim is to invest in listed companies that are making significant efforts to reduce their biodiversity footprint, and to support companies developing solutions in this area. Meanwhile, companies and projects specifically dedicated to preserving

biodiversity are emerging on the unlisted market and will one day join the listed universe, so the share of the portfolio devoted to these is set to grow.

Companies reducing their impact on nature are getting ahead of the regulatory curve, and we believe that this will influence their stock market performance. As for purveyors of solutions, they are positioned on major underlying trends that we believe will only become more important in the future.

How can real assets help investors take action to restore ecosystems?

Anne-Laurence Roucher: As Hervé mentioned, natural capital does offer solutions for restoring or reducing pressure on the natural world. We can invest in regenerative agriculture or agroforestry, with a view to sustainable land use. We can also finance projects dedicated to restoring nature, which are usually climate-related, such as reforestation to sequester carbon. In this case, care must be taken not to replant without reflection and to favour endemic species that contribute to the original biome. Many of these initiatives are implemented within the framework of

carbon credits and can lead to certification. While the carbon market is still small, it is very promising. We want to foster the integrity of these markets, in order to generate a strong and lasting impact. This integrity can be viewed from two angles: the ethics of the claims associated with carbon credits. and the quality of the activities generating such credits. Demand for credits is important, but the most important thing is the quality of the projects financed on the ground and the co-benefits they generate (nature restoration, communities, biodiversity, local economies, etc.).

We will adopt the same approach to the biodiversity certificates that are beginning to emerge, and we are actively contributing to discussions on this topic.



We can invest in regenerative agriculture or agroforestry, with a view to sustainable land use. We can also finance projects dedicated to restoring nature, which are usually climate-related, such as reforestation to sequester carbon.

Anne-Laurence Roucher Deputy CEO, Head of Private Equity and Natural Capital

In practical terms, what types of investment are you making?

Hervé Guez: On listed assets, we invest in recycling companies such as Tomra and SIG Group,¹ as well as in plant-based and organic food and natural ingredients... For example, we've selected a group that manufactures plant proteins to replace animal proteins.

Anne-Laurence Roucher: On the unlisted-side, we look closely at the additionality of the projects financed, the sustainability of their benefits, the quality of the restoration and its environmental and social co-benefits. We are also vigilant about the guality of the investors in our funds, studying their climate and biodiversity trajectories. In terms of PE, we favour techno-

logies that promote biodiversity. For example, robotic weed killers that replace herbicides and do not compact the soil, or insect proteins to replace fish or soy meal. We also have three areas of investment focused on the oceans: sustainable management of fish stocks, marine pollution-control solutions, and the creation of marine protected zones using blue carbon credits. We are also investing in projects to restore nature, such as a 23,000hectare peat bog in Indonesia. Not only can it sequester 2.5 million tonnes of CO,, the project includes 188 dams to rewet the soil and is home to 35 protected species.² It also has a positive social impact, creating 100 jobs. The peat bog

has generated carbon credits sold to third parties and has produced a double-digit Internal Rate of Return (IRR).³ Protecting biodiversity is not incompatible with profitability.

As regards listed assets, we invest in recycling companies such as Tomra and SIG Group, as well as in plantbased and organic food and natural ingredients...

Hervé Guez

CIO for Equities, Fixed Income and Social Impact Investina



1. Any securities mentioned in this document are cited for illustrative purposes only and do not constitute investment advice,

a recommendation or a solicitation to buy or sell.

2. Source: Mirova, September 2023.

3. Source: Mirova, as at 30 September 2023.



What indicators do you use to measure the impact of these investments on biodiversity?

Mathilde Dufour: For real assets, we are developing project-specific indicators, while working on the creation of cross-functional indicators. On the listed side, there is more data overall, accessible through reporting, and some indicators already exist. In light of our biodiversity strategy, we have been working for the past two years on a biodiversity footprint indicator. Having a single indicator will enable comparisons against a universe or other funds. But such a metric must be relevant and reflect the full impact, and pressures on the value chain , as well as the efforts made by companies to reduce their

impact and provide solutions. We are working with other investors to make this indicator - which synthesises a complex and polymorphous reality - as transparent and comprehensible as possible for our stakeholders.

> For real assets, we are developing projectspecific indicators, while working on the creation of cross-functional indicators.

Mathilde Dufour Head of Sustainability Research





LEGAL MENTION

This document is intended for non-professional and professional clients as defined by MiFID for information purposes only.

This document does not constitute or form part of any offer, or solicitation, or recommendation to subscribe for, or buy, or concede any shares issued or to be issued by the funds managed by Mirova investment management company. The presented services do not take into account any investment objective, financial situation or specific need of a particular recipient. Mirova shall not be held liable for any financial loss or for any decision taken on the basis of the information contained in this document, and shall not provide any consulting service, notably in the area of investment services.

The information contained in this document is based on present circumstances, intentions and guidelines, and may require subsequent modifications. Although Mirova has taken all reasonable precautions to verify that the information contained in this document comes from reliable sources, a significant amount of this information comes from publicly available sources and/or has been provided or prepared by third parties. Mirova bears no responsibility for the descriptions and summaries contained in this document. No reliance may be placed for any purpose whatsoever on the validity, accuracy, durability or completeness of the information or opinion contained in this document, or any other information provided in relation to the fund.

This presentation contains forward-looking information which may be identified by the use of the following terms: "anticipate", "believe", "may", "expect", "intend to", "can", "plan", "potential", "project", "search", "should", "will", "could", including in their negative form, as well as any variations or similar terms.

This forward-looking information reflects current opinions regarding current and future events and circumstances and is no guarantee by Mirova of the fund's future performance. It is subject to risks, uncertainties and hypotheses, including those related to the evolution of business, markets, exchange and interest rates; economic, financial, political and legal circumstances as well as any other risk linked to the fund's activity. On account of these several risks and uncertainties, the actual results may substantially differ from the information contained in the forward-looking statements. Any financial information regarding prices, margins or profitability is informative and subject to changes at any time and without notice, especially depending on market circumstances. Mirova makes no commitment to update or revise any forward-looking information, whether due to new information, future events or any other reason.

The information contained in this document is the property of Mirova. It may not be communicated to third parties without the prior written consent of Mirova. It may not be copied, in part or in whole, without the prior written consent of Mirova. The distribution, possession or delivery of this document in some jurisdictions may be limited or prohibited by law. Persons receiving this document are asked to learn about the existence of such limitations or prohibitions and to comply with them. Mirova voting and engagement policy as well as transparency code are available on its website: www.mirova.com.

Non-contractual document, written in November 2023

Mirova aims, for all its investments, to propose portfolios consistent with a climate trajectory of less than 2°C defined in the Paris Agreements of 2015, and systematically displays the carbon impact of its investments (excluding Social impact and Natural Capital funds), calculated from a proprietary methodology that may involve biases.

ESG INVESTING RISK & METHODOLOGICAL LIMITS

By using ESG criteria in the investment policy, the relevant Mirova strategies' objective would in particular be to better manage sustainability risk and generate sustainable, long-term returns. ESG criteria may be generated using Mirova's proprietary models, third party models and data or a combination of both. The assessment criteria may change over time or vary depending on the sector or industry in which the relevant issuer operates. Applying ESG criteria to the investment process may lead Mirova to invest in or exclude securities for non-financial reasons, irrespective of market opportunities available. ESG data received from third parties may be incomplete, inaccurate or unavailable from time to time. As a result, there is a risk that Mirova may incorrectly assess a security or issuer, resulting in the incorrect direct or indirect inclusion or exclusion of a security in the portfolio of a Fund. For more information on our methodologies, please refer to our Mirova website:: www.mirova.com/en/sustainability







ABOUT MIROVA

Mirova is a management company dedicated to sustainable investment and an affiliate of Natixis Investment Managers. Through conviction management, Mirova's goal is to combine long-term value creation and sustainable development. Pioneers in many areas of sustainable finance, Mirova's talents aim to continue innovating in order to offer their clients solutions with high environmental and social impact. Mirova and its affiliates manage €28.4 billion as of September 30, 2023. Mirova is a mission-driven company, labeled B Corp*.

*The reference to a ranking or a label does not prejudge the future performance of the funds or its managers

MIROVA

Portfolio Management Company - Anonymous Company RCS Paris No.394 648 216 AMF Accreditation No. GP 02-014 59, Avenue Pierre Mendes France 75013 Paris Mirova is an affiliate of Natixis Investment Managers. Website - LinkedIn

NATIXIS INVESTMENT MANAGERS

French Public Limited liability company RCS Paris n°453 952 681 Registered Office: 59, avenue Pierre Mendès-France 75013 Paris Natixis Investment Managers is a subsidiary of Natixis.

MIROVA US

888 Boylston Street, Boston, MA 02199; Tel: 857-305-6333 Mirova U.S, LLC (Mirova US) is a U.S.based investment advisor that is wholly owned by Mirova. Mirova is operating in the U.S. through Mirova US. Mirova US and Mirova entered into an agreement whereby Mirova provides Mirova US investment and research expertise, which Mirova US then combines with its own expertise, and services when providing advice to clients.

MIROVA UK

UK Private limited company Company registration number: 7740692 Authorised and Regulated by the Financial Conduct Authority ("FCA") under number 800963

Registered office: Quality House by Agora, 5-9 Quality Court, London, WC2A 1HP The services of Mirova UK Limited are only available to professional clients and eligible counterparties. They are not available to retail clients. Mirova UK Limited is wholly owned by Mirova.

MIROVA SUNFUNDER EAST AFRICA LIMITED

A company incorporated with limited liability in the Republic of Kenya Workify 11th Floor, Wood Avenue Plaza - P.O. BOX 59067 GPO - Nairobi Mirova SunFunder East Africa Limited is a subsidiary of Mirova SunFunder Inc.



Additional Notes

This material has been provided for information purposes only to investment service providers or other Professional Clients, Qualified or Institutional Investors and, when required by local regulation, only at their written request. This material must not be used with Retail Investors.

To obtain a summary of investor rights in the official language of your jurisdiction, please consult the legal documentation section of the website (im.natixis.com/intl/intl-fund-documents)

In the E.U.: Provided by Natixis Investment Managers International or one of its branch offices listed below. Natixis Investment Managers International is a portfolio management company authorized by the Autorité des Marchés Financiers (French Financial Markets Authority - AMF) under no. GP 90-009, and a public limited company (société anonyme) registered in the Paris Trade and Companies Register under no. 329 450 738. Registered office: 43 avenue Pierre Mendés France, 75013 Paris. Germany, Natixis Investment Managers International, Zweigniederlassung Deutschland (Registration number. HRB 129507): Senckenberganlage 21, 60325 Frankfurt am Main. <u>Laly</u>: Natixis Investment Managers International Succursale Italiana, Registered office: Via San Clemente 1, 20122 Milan, Italy. <u>Netherlands</u>: Natixis Investment Managers International, Nederlands (Registration number 000050438298). Registered office: Stadsplateau 7, 3521AZ Utrecht, the Netherlands. <u>Spain</u>: Natixis Investment Managers International S.A., Sucursal en España, Serrano r90, 6th Floor, 2006 Madrid, Spain. <u>Sweden</u>: Natixis Investment Managers International, Nordics Filial (Registration number 516412-8372- Swedish Companies Registration Office). Registered office: Covendrum Stockholm City AB, Kungspatan 9, 111 43 Stockholm, Box 2376, 103 18 Stockholm City, Swedish Companies Registration Office). Registered office: Covendrum Stockholm City AB, Kungspatan 9, 114 8 Stockholm City

Provided by Natixis Investment Managers S.A. or one of its branch offices listed below. Natixis Investment Managers S.A. is a Luxembourg management company that is authorized by the Commission de Surveillance du Secteur Financier and is incorporated under Luxembourg laws and registered under n. B 115843. Registered office of Natixis Investment Managers S.A.: 2, rue Jean Monnet, L-2180 Luxembourg, Grand Duchy of Luxembourg. <u>Belgium</u>: Natixis Investment Managers S.A., Belgian Branch, Gare Maritime, Rue Picard 7, Bte 100, 1000 Bruxelles, Belgium.

In Switzerland: Provided for information purposes only by Natixis Investment Managers, Switzerland Sàrl, Rue du Vieux Collège 10, 1204 Geneva, Switzerland or its representative office in Zurich, Schweizergasse 6, 8001 Zürich.

In the British Isles: Provided by Natixis Investment Managers UK Limited which is authorised and regulated by the UK Financial Conduct Authority (FCA firm reference no. 190258) registered office: Natixis Investment Managers UK Limited, Level 4, Cannon Bridge House, 25 Dowgate Hill, London, EC4R 2YA. When permitted, the distribution of this material is intended to be made to persons as described as follows: in the United Kingdom: this material is intended to be communicated to and/or directed at investment professionals and professional investors only; in Ireland: this material is intended to be communicated to and/or directed at professional investors only; in Guernsey: this material is intended to be communicated to and/or directed at only financial services providers which hold a license from the Guernsey Financial Services Commission; in Jersey: this material is intended to be communicated to and/or directed at professional investors only; in the Isle of Man: this material is intended to be communicated to and/or directed at only financial services providers which hold a license from the Isle of Man Financial Services Authority or insurers authorised under section 8 of the Insurance Act 2008.

In the DIFC: Provided in and from the DIFC financial district by Natixis Investment Managers Middle East (DIFC Branch) which is regulated by the DFSA. Related financial products or services are only available to persons who have sufficient financial experience and understanding to participate in financial markets within the DIFC, and qualify as Professional Clients or Market Counterparties as defined by the DFSA. No other Person should act upon this material. Registered office: Unit L10-02, Level 10 ,ICD Brookfield Place, DIFC, PO Box 506752, Dubai, United Arab Emirates

In Japan: Provided by Natixis Investment Managers Japan Co., Ltd. Registration No.: Director-General of the Kanto Local Financial Bureau (kinsho) No.425. Content of Business: The Company conducts investment management business, investment advisory and agency business and Type II Financial Instruments Business as a Financial Instruments Business Operator.

In Taiwan: Provided by Natixis Investment Managers Securities Investment Consulting (Taipei) Co., Ltd., a Securities Investment Consulting Enterprise regulated by the Financial Supervisory Commission of the R.O.C. Registered address: 34F., No. 68, Sec. 5, Zhongxiao East Road, Xinyi Dist., Taipei City 11065, Taiwan (R.O.C.), license number 2020 FSC SICE No. 025, Tel. 4868 2 8789 2788.

In Singapore: Provided by Natixis Investment Managers Singapore Limited (NIM Singapore) having office at 5 Shenton Way, #22-05/06, UIC Building, Singapore 068808 (Company Registration No. 199801044D) to distributors and qualified investors for information purpose only. NIM Singapore is regulated by the Monetary Authority of Singapore under a Capital Markets Services Licence to conduct fund management activities and is an exempt financial adviser. Mirova Division (Business Name Registration No.: 53463406XX) are part of NIM Singapore and are not separate legal entities. This advertisement or publication has not been reviewed by the Monetary Authority of Singapore.

In Hong Kong: Provided by Natixis Investment Managers Hong Kong Limited to professional investors for information purpose only.

In Australia: Provided by Natixis Investment Managers Australia Pty Limited (ABN 60 088 786 289) (AFSL No. 246830) and is intended for the general information of financial advisers and wholesale clients only .

In New Zealand: This document is intended for the general information of New Zealand wholesale investors only and does not constitute financial advice. This is not a regulated offer for the purposes of the Financial Markets Conduct Act 2013 (FMCA) and is only available to New Zealand investors who have certified that they meet the requirements in the FMCA for wholesale investors. Nativis Investment Managers Australia Pty Limited is not a registered financial service provider in New Zealand.

In Colombia: Provided by Natixis Investment Managers International Oficina de Representación (Colombia) to professional clients for informational purposes only as permitted under Decree 2555 of 2010. Any products, services or investments referred to herein are rendered exclusively outside of Colombia. This material does not constitute a public offering in Colombia and is addressed to less than 100 specifically identified investors.

In Latin America: Provided by Natixis Investment Managers International

In Uruguay: Provided by Natixis Investment Managers Uruguay S.A., a duly registered investment advisor, authorised and supervised by the Central Bank of Uruguay. Office: San Lucar 1491, Montevideo, Uruguay, CP 11500. The sale or offer of any units of a fund qualifies as a private placement pursuant to section 2 of Uruguayan law 18,627.

In Mexico: Provided by Natixis IM Mexico, S. de R.L. de C.V., which is not a regulated financial entity, securities intermediary, or an investment manager in terms of the Mexican Securities Market Law (Ley del Mercado de Valores) and is not registered with the Cormision Nacional Bancaria y de Valores (CNBV) or any other Mexican authority. Any products, services or investment referred to herein that require authorization or license are rendered exclusively outside of Mexico. While shares of certains TFFs may be listed in the Sistema Internacional de Cotizaciones (SIC), such listing does not represent a public offering of securities in Mexico, and therefore the accuracy of this information has not been confirmed by the CNBV. Natixis Investment Managers is an entity organized under the laws of France and is not authorized by or registered with the CNBV or any other Mexican authority. Any reference contained herein to "Investment Managers" is made to Natixis Investment Managers and/or any of its investment management subsidiaries, which are also not authorized by or registered with the CNBV or any other Mexican authority.

In Brazil: Provided to a specific identified investment professional for information purposes only by Natixis Investment Managers International. This communication cannot be distributed other than to the identified addressee. Further, this communication should not be construed as a public offer of any securities or any related financial instruments. Natixis Investment Managers International is a portfolio management company authorized by the Autorité des Marchés Financial Markets Authority - AMF) under no. GP 90-009, and a public limited company (société anonyme) registered in the Paris Trade and Companies Register under no. 329 450 738. Registered office: 43 avenue Pierre Mendés France, 75013 Paris.

The above referenced entities are business development units of Natixis Investment Managers, the holding company of a diverse line-up of specialised investment management and distribution entities worldwide. The investment management subsidiaries of Natixis Investment Managers conduct any regulated activities only in and from the jurisdictions in which they are licensed or authorized. Their services and the products they manage are not available to all investors in all jurisdictions. It is the responsibility of each investment service provider to ensure that the offering or sale of fund shares or third party investment services to its clients complies with the relevant national law.

The provision of this material and/or reference to specific securities, sectors, or markets within this material does not constitute investment advice, or a recommendation or an offer to buy or to sell any security, or an offer of any regulated financial activity. Investors should consider the investment objectives, risks and expenses of any investment carefully before investing. The analyses, opinions, and certain of the investment themes and processes referenced herein represent the views of the portfolio manager(s) as of the date indicated. These, as well as the portfolio holdings and characteristics shown, are subject to change. There can be no assurance that developments will transpire as may be forecasted in this material. The analyses and opinions expressed by external third parties are independent and does not necessarily reflect those of Natixis Investment Managers. Past performance information presented is not indicative of future performance.

Although Natixis Investment Managers believes the information provided in this material to be reliable, including that from third party sources, it does not guarantee the accuracy, adequacy, or completeness of such information. This material may not be distributed, published, or reproduced, in whole or in part.

All amounts shown are expressed in USD unless otherwise indicated.

Natixis Investment Managers may decide to terminate its marketing arrangements for this product in accordance with the relevant legislation

