

This document is intended for professional clients in accordance with MIFID Written in June 2023.

EM Sovereign Debt 5.0: Nature and Climate



Zouhoure Bousbih

Emerging countries strategist

The high climate vulnerability of developing countries, as well as their great difficulties in repaying their debts, pose a threat to global financial stability. However, there is a strong push from international financial institutions as well as private actors to introduce nature and climate into emerging sovereign debt.



EM Sovereign Debt 5.0: Nature and Climate

The high climate vulnerability of developing countries, as well as their great difficulties in repaying their debts, pose a threat to global financial stability. However, there is a strong push from international financial institutions as well as private actors to introduce nature and climate into emerging sovereign debt.

Still very insufficient funding at global level

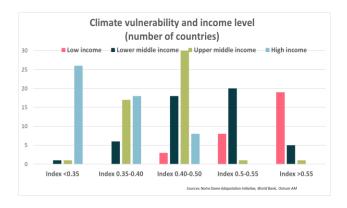
Meeting the Paris Agreement's 1.5°C target (and adaptation targets) requires between \$3 trillion and \$6 trillion annually until 2050 (according to Mobilizing Private Climate Financing in Emerging Market and Developing Economies, IMF, July 27, 2022) while the current level of investment is only \$632 billion. In addition, investments in developing countries must be multiplied by 4 or 8 by 2030.

The amounts mentioned at COP 27 are also very far from these objectives. The United Nations has promised a \$3.1 billion plan to strengthen countries' ability to prepare for dangerous weather. The V20 (the club of countries most vulnerable to climate change) and G7 also launched the "Global Shield against Climate Risks", with Germany contributing 170 million euros (179 million dollars). So, we are still very far from the funding needs to achieve the objective, when there is an emergency, especially for poor countries.

A triple crisis for poor countries

Climate crisis...

Poor countries are the most vulnerable to the consequences of climate change. The graph below shows climate vulnerability as a function of the country's income level. We take all available Notre Dame Adaptation Climate Vulnerability Initiative (ND) indices and rank countries according to their income level according to the World Bank classification. The higher the ND index, the higher the climate vulnerability of countries.

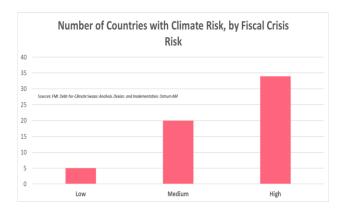


High-income countries are the least vulnerable to climate change with a ND index below 0.35. Low-income countries are based on an index above 0.5, which is characteristic of high climate vulnerability.

...And the Covid-19 and debt crisis

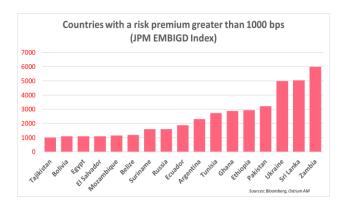
Low-income countries are also often those that lack the capacity to invest because of their high levels of debt. Covid-19, the Fed's aggressive monetary policy tightening and the war in Ukraine have exacerbated the fiscal position of many developing countries. The graph below ranks the 59 most vulnerable countries according to the International Monetary Fund, based on the risk of a fiscal crisis.





34 out of 59 countries most vulnerable to climate are thus at high risk of budget crisis, but represent only 0.5°% of global carbon emissions! The climate and the problems of debt sustainability are therefore correlated, but not necessarily causal. This simply highlights that many developing countries with a history of debt vulnerability are also the most vulnerable to climate change.

Several countries also no longer have access to capital markets to finance themselves. The chart below shows countries with a risk premium greater than 1000 bps in the JPM EMBIGD (dollar denominated debt) index.



Pakistan and Sri Lanka are two countries that are highly vulnerable to the consequences of climate change, deteriorating their sovereign credit risk. Both countries are in default.

Deadlock of restructuring negotiations and financial support

To help these countries regain fiscal room, the G20 established the Debt Service Suspension Initiative (DSSI) between May 2021 December 2021. This initiative has benefited 47 countries for \$12.9 billion. This has come to an end and should be replaced by the New Common Framework for restructuring the debt, which is slow to be implemented. Only three formally countries have requested restructuring: Zambia, Ethiopia, and Chad. This new debt restructuring framework also faces a major challenge in coordinating creditors, particularly with China, the leading creditor of low-income countries. Ethiopia owes 17°% of its GDP to China, 23°% to Zambia, 11.6°% to Pakistan, and nearly 10°% to Sri Lanka. Under the G-20 common framework for restructuring the debt of poor countries, China's guarantee is a prerequisite for the disbursement of IMF financial support. It is in this difficult context that interest in debt-for-nature-swaps has increased.

A renewed interest in the debtfor-nature swaps

The idea of simultaneously solving the debt and climate crisis seems to be emerging, generating renewed interest in debt-for-nature swaps.

The principle

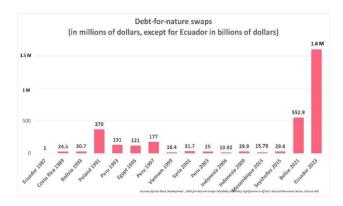
Debt-for-nature swaps are normally negotiated as part of the restructuring of public debt and long-term public debt guaranteed to official bilateral creditors, such as members of the Paris Club. Debtor countries are eligible if they are heavily indebted (according to IMF standards), if they have exhausted other more favorable debt relief instruments (for example unconditional debt relief), and if they can convince creditors that they are able of allocating a sustainable part



of the resources, that have been budgeted for debt repayment, to the financing of important environmental projects at the national, regional, or global level.

Debt-for-nature swap: an integral part of debt restructuring in Latin America

The debt-for-nature swap began in the 1980s, during the Latin American sovereign debt crisis. The chart below shows debt swaps with a significant amount since the late 1980s.



Of the 140 swaps entered since 1987, only 3 have a value of more than \$250 million. The average size is \$26.6 million.

Belize's 2021 debt-for-nature swap is interesting to mention because it is the first multiparty debt swap. It included the Government of Belize, the Government of the United States, and the Nature Conservancy (TNC), US Development Finance Corporation (USDFC), and private creditors who held the sovereign bond in default of face value of \$553 million, (about 30 percent of Belize's GDP!).

Using a "blue bond" issued on the capital market, a TNC subsidiary had arranged a "blue loan" to the Government of Belize to finance a bond swap with a 55 cents per dollar nominal discount. About 85°% of the debt holders had accepted the offer, but through a class action clause, the debt was fully exchanged.

For its part, Belize agreed to use part of its debt relief to pre-finance an endowment of \$23.4

million to support the conservation of the seabed.

The country has also committed \$4.2 million a year to marine conservation and to expand its protected ocean area by approximately 16°% to 30°% by 2026. Following the transaction, the S&P rating agency raised Belize's external sovereign rating to B-, previously lowered to "Selective Default". The improved sovereign rating had also enabled Belize to borrow on the capital markets at a lower borrowing rate in dollars.

Ecuador: the world's largest debt-for-nature swap!

Ecuador concluded the largest swap of \$1.6 billion on 9 May. The new blue bond of \$656 million, issued by GPS Blue Financing DAC, with a maturity of 2041, allows Ecuador to pay a coupon of 5.645°%, with a \$85 million credit guarantee from the Inter-American Development Bank and \$656 million against the political risks of the U.S. International Development Finance Corp. (DFC). Note that the new "blue bond" has a yield well below an Ecuadorian bond of the 1.5°% same maturity (equator maturity 30/07/2041) whose yield is above 18%!

This allows Ecuador to save \$1.13 billion in debt service over the next 17 years, including \$473 million invested in conservation and sustainable activities. Ecuador holds \$16 billion in bonds that will mature in 2030, 2025 and 2040. The rating agency Moody's has assigned the rating of AAA-to the new "blue bond" which is 16 steps above the current sovereign rating of Ecuador!



Debt-for-nature swap: the solution for solvency problems?

A minimal budget impact...

According to the African Development Bank, debt-for-nature swaps have historically had a minimal fiscal impact on the countries concerned. Since 1987, the nominal value of the debt treated globally by swap is only about 3.7 billion dollars (excluding Ecuador), of which only 318 million dollars for Africa. African countries will have to repay around \$242.8 billion in debt service by 2028.

In addition, the study of the International Monetary Fund, Debt-for-Climate Swaps: Analysis, Design, and Implementation, shows that when a country's debt is sustainable, Debt-for-nature swaps are less effective than just climate action through conditional grants, as swaps subsidize non-participating creditors.

Belize, for example, is the exception. The debtfor-nature swap did not fully restore the sustainability of the country's debt, but it did remove the only bond that accounted for 30°% of its GDP, in exchange for a smaller bond with significantly larger fiscal margins than before.

... And a difficult implementation

As the two examples from Belize and Ecuador show, the organization of debt-to-nature swaps is constraining. This requires concerted efforts across government and very thorough pre-feasibility studies, preparations: strong fiscal capacity, commitment strong transparency and international credibility of domestic spending program that is attractive to the whole of government. However, the debt-fornature swap can play an important role in integrating the environment into government policies and national environmental financing.

... But debt-climate swaps can be useful

instruments when the main constraint on climate investment is the lack of fiscal room.

In such cases, standard climate finance (green loans or government bonds) will not solve the solvency problem of countries, as it would increase indebtedness. Instead, promoting investment to address the consequences of climate change requires fiscal transfers. These could take the form of climate-conditional subsidies, climate-debt swaps, or global debt. Debt-for-nature swap can also be effective when the consequences of climate change threaten sovereign risk, as in Pakistan and Sri Lanka.

... And allow for concessions from creditors

The debt-for-nature swap has an important potential to obtain concessions from private sector creditors. When a country needs comprehensive debt restructuring, climate-debt swaps could encourage reluctant creditors to participate in debt relief, while attracting new players into the development finance system.

Conclusion

Faced with the deadlock in debt restructuring negotiations and financial support for poor countries, the debt-for-nature swap has renewed interest from both generated multilateral and private lenders. These instruments were an integral part of Latin American debt restructuring. **Their** implementation is constraining, and the budget impact is minimal. However, the debtfor-nature swap makes it possible to obtain concessions from reluctant creditors and brings new players into the development finance system. The debt-for-nature swap can also be useful instruments when the main constraint for climate investment is the lack of fiscal room. They will probably be only part of the solution to the current triple crisis in poor countries.



Additional notes

Ostrum Asset Management

Asset management company regulated by AMF under n° GP-18000014 – Limited company with a share capital of 50 938 997 €. Trade register n°525 192 753 Paris – VAT: FR 93 525 192 753 – Registered Office: 43, avenue Pierre Mendès-France, 75013 Paris – www.ostrum.com

This document is intended for professional, in accordance with MIFID. It may not be used for any purpose other than that for which it was conceived and may not be copied, distributed or communicated to third parties, in part or in whole, without the prior written authorization of Ostrum Asset Management.

None of the information contained in this document should be interpreted as having any contractual value. This document is produced purely for the purposes of providing indicative information. This document consists of a presentation created and prepared by Ostrum Asset Management based on sources it considers to be reliable.

Ostrum Asset Management reserves the right to modify the information presented in this document at any time without notice, which under no circumstances constitutes a commitment from Ostrum Asset Management.

The analyses and opinions referenced herein represent the subjective views of the author(s) as referenced, are as of the date shown and are subject to change without prior notice. There can be no assurance that developments will transpire as may be forecasted in this material. This simulation was carried out for indicative purposes, on the basis of hypothetical investments, and does not constitute a contractual agreement from the part of Ostrum Asset Management.

Ostrum Asset Management will not be held responsible for any decision taken or not taken on the basis of the information contained in this document, nor in the use that a third party might make of the information. Figures mentioned refer to previous years. Past performance does not guarantee future results. Any reference to a ranking, a rating or an award provides no guarantee for future performance and is not constant over time. Reference to a ranking and/or an award does not indicate the future performance of the UCITS/AIF or the fund manager.

Under Ostrum Asset Management's social responsibility policy, and in accordance with the treaties signed by the French government, the funds directly managed by Ostrum Asset Management do not invest in any company that manufactures, sells, or stocks anti-personnel mines and cluster bombs.

Natixis Investment Managers

This material has been provided for information purposes only to investment service providers or other Professional Clients, Qualified or Institutional Investors and, when required by local regulation, only at their written request. This material must not be used with Retail Investors.

To obtain a summary of investor rights in the official language of your jurisdiction, please consult the legal documentation section of the website (im.natixis.com/intl/intl-fund-documents)

In the E.U.: Provided by Natixis Investment Managers International or one of its branch offices listed below. Natixis Investment Managers International is a portfolio management company authorized by the Autorité des Marchés Financiers (French Financial Markets Authority - AMF) under no. GP 90-009, and a public limited company (société anonyme) registered in the Paris Trade and Companies Register under no. 329 450 738. Registered office: 43 avenue Pierre Mendès France, 75013 Paris. Italy: Natixis Investment Managers International Succursale Italiana, Registered office: Via San Clemente 1, 20122 Milan, Italy. Netherlands: Natixis Investment Managers International, Nederlands (Registration number 000050438298). Registered office: Stadsplateau 7, 3521AZ Utrecht, the Netherlands. Spain: Natixis Investment Managers International S.A., Sucursal en España, Serrano n°90, 6th Floor, 28006 Madrid, Spain. Sweden: Natixis Investment Managers International, Nordics Filial (Registration number 516412-8372- Swedish Companies Registration Office). Registered office: Covendrum Stockholm City AB, Kungsgatan 9, 111 43 Stockholm, Box 2376, 103 18 Stockholm, Sweden. Or.

Provided by Natixis Investment Managers S.A. or one of its branch offices listed below. Natixis Investment Managers S.A. is a Luxembourg management company that is authorized by the Commission de Surveillance du Secteur Financier and is incorporated under Luxembourg laws and registered under n. B 115843. Registered office of Natixis Investment Managers S.A.: 2, rue Jean Monnet, L-2180 Luxembourg, Grand Duchy of Luxembourg. Germany: Natixis Investment Managers S.A., Zweigniederlassung Deutschland (Registration number: HRB 88541). Registered office: Senckenberganlage 21, 60325 Frankfurt am Main. Belgium: Natixis Investment Managers S.A., Belgian Branch, Gare Maritime, Rue Picard 7, Bte 100, 1000 Bruxelles, Belgium.

In Switzerland: Provided for information purposes only by Natixis Investment Managers, Switzerland Sàrl, Rue du Vieux Collège 10, 1204 Geneva, Switzerland or its representative office in Zurich, Schweizergasse 6, 8001 Zürich.

In the British Isles: Provided by Natixis Investment Managers UK Limited which is authorised and regulated by the UK Financial Conduct Authority (register no. 190258) - registered office: Natixis Investment Managers UK Limited, One Carter Lane, London, EC4V 5ER. When permitted, the distribution of this material is intended to be made to persons as described as follows: in **the United Kingdom**: this material is intended to be communicated to and/or directed at investment professionals and professional investors only; in Ireland: this material is intended to be communicated to and/or directed at professional investors only; **in Guernsey:** this material is intended to be communicated to and/or directed at professional investors only; in the Guernsey Financial Services Commission; **in Jersey**: this material is intended to be communicated to and/or directed at professional investors only; in the Isle of Man: this material is intended to be communicated to and/or directed at only financial services providers which hold a license from the Isle of Man Financial Services Authority or insurers authorised under section 8 of the Insurance Act 2008.

In the DIFC: Provided in and from the DIFC financial district by Natixis Investment Managers Middle East (DIFC Branch) which is regulated by the DFSA. Related financial products or services are only available to persons who have sufficient financial experience and understanding to participate in financial markets within the DIFC and qualify as Professional Clients or Market Counterparties as defined by the DFSA. No other Person should act upon this material. Registered office: Unit L10-02, Level 10 ,ICD Brookfield Place, DIFC, PO Box 506752, Dubai, United Arab Emirates



In Japan: Provided by Natixis Investment Managers Japan Co., Ltd. Registration No.: Director-General of the Kanto Local Financial Bureau (kinsho) No.425. Content of Business: The Company conducts investment management business, investment advisory and agency business and Type II Financial Instruments Business as a Financial Instruments Business Operator.

In Taiwan: Provided by Natixis Investment Managers Securities Investment Consulting (Taipei) Co., Ltd., a Securities Investment Consulting Enterprise regulated by the Financial Supervisory Commission of the R.O.C. Registered address: 34F., No. 68, Sec. 5, Zhongxiao East Road, Xinyi Dist., Taipei City 11065, Taiwan (R.O.C.), license number 2020 FSC SICE No. 025, Tel. +886 2 8789 2788. In Singapore: Provided by Natixis Investment Managers Singapore Limited (NIM Singapore) having office at 5 Shenton Way, #22-05/06, UIC Building, Singapore 068808 (Company Registration No. 199801044D) to distributors and qualified investors for information purpose only. NIM Singapore is regulated by the Monetary Authority of Singapore under a Capital Markets Services Licence to conduct fund management activities and is an exempt financial adviser. Mirova Division (Business Name Registration No.: 53431077W) and Ostrum Division (Business Name Registration No.: 53463468X) are part of NIM Singapore and are not separate legal entities. This advertisement or publication has not been reviewed by the Monetary Authority of Singapore.

In Hong Kong: Provided by Natixis Investment Managers Hong Kong Limited to professional investors for information purpose only. In Australia: Provided by Natixis Investment Managers Australia Pty Limited (ABN 60 088 786 289) (AFSL No. 246830) and is intended for the general information of financial advisers and wholesale clients only.

In New Zealand: This document is intended for the general information of New Zealand wholesale investors only and does not constitute financial advice. This is not a regulated offer for the purposes of the Financial Markets Conduct Act 2013 (FMCA) and is only available to New Zealand investors who have certified that they meet the requirements in the FMCA for wholesale investors. Natixis Investment Managers Australia Pty Limited is not a registered financial service provider in New Zealand.

In Colombia: Provided by Natixis Investment Managers International Oficina de Representación (Colombia) to professional clients for informational purposes only as permitted under Decree 2555 of 2010. Any products, services or investments referred to herein are rendered exclusively outside of Colombia. This material does not constitute a public offering in Colombia and is addressed to less than 100 specifically identified investors.

In Latin America: Provided by Natixis Investment Managers International.

In Uruguay: Provided by Natixis Investment Managers Uruguay S.A., a duly registered investment advisor, authorised and supervised by the Central Bank of Uruguay. Office: San Lucar 1491, Montevideo, Uruguay, CP 11500. The sale or offer of any units of a fund qualifies as a private placement pursuant to section 2 of Uruguayan law 18,627.

In Mexico: Provided by Natixis IM Mexico, S. de R.L. de C.V., which is not a regulated financial entity, securities intermediary, or an investment manager in terms of the Mexican Securities Market Law (Ley del Mercado de Valores) and is not registered with the Comisión Nacional Bancaria y de Valores (CNBV) or any other Mexican authority. Any products, services or investments referred to herein that require authorization or license are rendered exclusively outside of Mexico. While shares of certain ETFs may be listed in the Sistema Internacional de Cotizaciones (SIC), such listing does not represent a public offering of securities in Mexico, and therefore the accuracy of this information has not been confirmed by the CNBV. Natixis Investment Managers is an entity organized under the laws of France and is not authorized by or registered with the CNBV or any other Mexican authority. Any reference contained herein to "Investment Managers" is made to Natixis Investment Managers and/or any of its investment management subsidiaries, which are also not authorized by or registered with the CNBV or any other Mexican authority.

In Brazil: Provided to a specific identified investment professional for information purposes only by Natixis Investment Managers International. This communication cannot be distributed other than to the identified addressee. Further, this communication should not be construed as a public offer of any securities or any related financial instruments. Natixis Investment Managers International is a portfolio management company authorized by the Autorité des Marchés Financiers (French Financial Markets Authority - AMF) under no. GP 90-009, and a public limited company (société anonyme) registered in the Paris Trade and Companies Register under no. 329 450 738. Registered office: 43 avenue Pierre Mendès France, 75013 Paris.

The above referenced entities are business development units of Natixis Investment Managers, the holding company of a diverse lineup of specialised investment management and distribution entities worldwide. The investment management subsidiaries of Natixis Investment Managers conduct any regulated activities only in and from the jurisdictions in which they are licensed or authorized. Their services and the products they manage are not available to all investors in all jurisdictions. It is the responsibility of each investment service provider to ensure that the offering or sale of fund shares or third-party investment services to its clients complies with the relevant national law.

The provision of this material and/or reference to specific securities, sectors, or markets within this material does not constitute investment advice, or a recommendation or an offer to buy or to sell any security, or an offer of any regulated financial activity. Investors should consider the investment objectives, risks and expenses of any investment carefully before investing. The analyses, opinions, and certain of the investment themes and processes referenced herein represent the views of the portfolio manager(s) as of the date indicated. These, as well as the portfolio holdings and characteristics shown, are subject to change. There can be no assurance that developments will transpire as may be forecasted in this material. The analyses and opinions expressed by external third parties are independent and does not necessarily reflect those of Natixis Investment Managers. Past performance information presented is not indicative of future performance.

Although Natixis Investment Managers believes the information provided in this material to be reliable, including that from third party sources, it does not guarantee the accuracy, adequacy, or completeness of such information. This material may not be distributed, published, or reproduced, in whole or in part.

All amounts shown are expressed in USD unless otherwise indicated.

Natixis Investment Managers may decide to terminate its marketing arrangements for this product in accordance with the relevant legislation.







www.ostrum.com



