

MARKET FLASH

Document intended for professional clients

Italian malaise

Macro-economic analysis by Philippe Waechter

Chief economist

Matteo Renzi has well and truly lost the referendum that took place on December 4.

Turnout was very high at 70%, and the referendum showed a considerable difference in the number of voters for the no and yes camps. The no campaign clearly won a clear majority with 59.1% of votes vs. 40.9% for voters in favor of constitutional reform, so it is certainly not a close call that fails to garner attention.

However, the markets' reaction was not extreme. The euro fell below the 1.06 mark against the dollar, while the equity markets in Asia saw only on a moderate drop, with Tokyo closing down 0.8%. Yields on Italian bonds rose, wiping out the drop seen at the end of the week. Investors are adopting something of a wait-and-see attitude, which is reassuring in one sense as there is no major backlash following the result. But the whole affair is far from over.

Matteo Renzi will present his resignation, which will very probably be accepted, and in the meantime, the current government can no longer operate effectively following yesterday's result. Italian president Sergio Matarella will have to consult and appoint a new prime minister to form a new government, and this could be Matteo Renzi. This whole process will take several weeks.

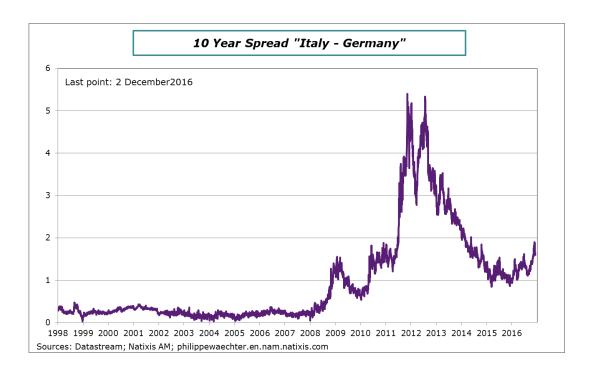
We would raise a number of points:

- 1 A general election does not look very likely. It would not be in the interests of any of the parties in the current parliamentary majority. The most extreme parties, such as the Five Star Movement, would gain greater clout and this would shift the balance of power in Parliament. The electoral reform that was at the very heart of this referendum will be even more difficult to implement in this case. The current coalition majority will have to find a political answer quickly in order to limit the risk of a seismic shift for Italy and a breakdown of European integration as a whole. The Italian referendum is not the same situation as Brexit at all, but it does reflect a call for change, and it is up to Italian politicians to make sure that this change does not strike a fatal blow to European integration.
- 2 In the short term, the Italian banking sector is very weak. It is suffering from the Italian economy's sluggish growth and the absence of inflation, which acted as a convenient method of regulation in the past. Banks are still in a very tricky position as the proportion of non-performing loans is very high, and the process of recapitalization that was meant to give them back some leeway will no doubt be disrupted: this is the most worrying issue, as there can be no lasting recovery in the Italian economy without a robust banking system.





3 – The ECB will obviously take particular care to try to ward off a situation that is both badly managed and unmanageable. The institution is set to announce an extension of the quantitative easing program beyond the current March 2017 deadline at Thursday's meeting, following on from comments made by ECB officials last week. The spread between Italian and German bond yields is wide, but this morning it returned to levels witnessed during the middle of last week, but while the pace of this trend is admittedly less problematic than during the 1992 sovereign debt crisis, the recent increase is substantial and reflects doubts over the situation in Italy.



- 4 Market momentum will depend on whether a political balance can be struck swiftly. The situation in the banking sector will serve as a reminder to all involved of the pressing need to find a feasible and sustainable solution.
- 5 The political dimension is problematic. Setting aside the issue of choosing a new prime minister and government, if we look at a breakdown of the result, the under-35s largely voted to maintain the status quo with a no vote (80% of 18-34 year olds according to exit polls), the large majority of the 35-54 age group also voted no (67%), while a majority of the over-55s voted yes (53%). So we see that the most dynamic age group in Italian society voted to maintain the political status quo.

This is the most worrying aspect. Renzi called the referendum to continue reforming an Italian economy and society that are not operating effectively. In light of this vote, what progress can we now expect on the Italian "renaissance" in the current institutional framework? Should this framework be changed, thereby increasing the risk of a systemic crisis? Is this what the younger generation is seeking to achieve with their vote?

6 – The economic aspect also played an important role in the breakdown of votes. Across the 100 electoral districts with the lowest unemployment rate, 59% of voters opted for yes, while in the 100 electoral districts with the highest unemployment, the no camp won with 65.8%. Meanwhile, in the south the majority also voted no.

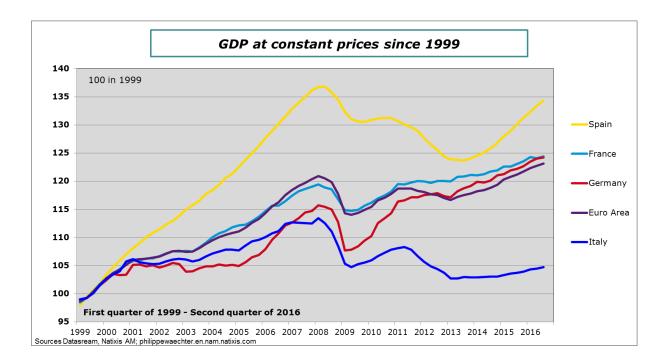
No-one actually seems satisfied with the current situation in Italy and this is reflected in the referendum result. The chart below highlights this deep-seated economic malaise. Italy will not match the profile of the main Eurozone countries in the short or medium term, and the country





definitely needs to find some shared momentum within Europe as a whole to regain its ability to innovate, which is what made the country great not so long ago.

So in the short term, here's hoping that the politicians manage to cut back political risk and find an answer to the challenges that Italy faces.



Completed on December 5, 2016

Read Natixis Asset Management's macro and market analysis on in







and at www.nam.natixis.com





Natixis Asset Management

Limited liability company - Share capital €50,434,604.76 Regulated by AMF under no. GP 90-009 RCS Paris n°329 450 738

Registered Office: 21 quai d'Austerlitz - 75634 Paris Cedex 13 - Tel. +33 1 78 40 80 00

This document is intended for professional clients only.

It may not be used for any purpose other than that for which it was intended and may not be reproduced, disseminated or disclosed to third parties, whether in part or in whole, without prior written consent from Natixis Asset Management. No information contained in this document may be interpreted as being contractual in any way. This document has been produced purely for informational purposes. It consists of a presentation created and prepared by Natixis Asset Management based on sources it considers to be reliable.

Natixis Asset Management reserves the right to modify the information presented in this document at any time without notice, and in particular anything relating to the description of the investment process, which under no circumstances constitutes a commitment from Natixis Asset Management. Natixis Asset Management will not be held liable for any decision taken or not taken on the basis of the information in this document, nor for any use that a third party might make of the information.

Figures mentioned refer to previous years. Past performance does not guarantee future results.

The analyses and opinions referenced herein represent the subjective views of the author(s) as referenced, are as of the date shown and are subject to change. There can be no assurance that developments will transpire as may be forecasted in this material.

• In the EU (ex UK): This material is provided by NGAM S.A. or one of its branch offices listed below. NGAM S.A. is a Luxembourg management company that is authorized by the Commission de Surveillance du Secteur Financier and is incorporated under Luxembourg laws and registered under n. B 115843. Registered office of NGAM S.A.: 2, rue Jean Monnet, L-2180 Luxembourg, Grand Duchy of Luxembourg. France: NGAM Distribution (n.509 471 173 RCS Paris). Registered office: 21 quai d'Austerlitz, 75013 Paris. Italy: NGAM S.A., Succursale Italiana (Bank of Italy Register of Italian Asset Management Companies no 23458.3). Registered office: Via Larga, 2 - 20122, Milan, Italy. Germany: NGAM S.A., Zweigniederlassung Deutschland (Registration number: HRB 88541). Registered office: Im Trutz Frankfurt 55, Westend Carrée, 7. Floor, Frankfurt am Main 60322, Germany. Netherlands: NGAM, Nederlands filiaal (Registration number 50774670). Registered office: World Trade Center Amsterdam, Strawinskylaan 1259, D-Tower, Floor 12, 1077 XX Amsterdam, the Netherlands. Sweden: NGAM, Nordics Filial (Registration number 516405-9601 - Swedish Companies Registration Office). Registered office: Kungsgatan 48 5tr, Stockholm 111 35, Sweden. Spain: NGAM, Sucursal en España. Registered office: Torre Colon II - Plaza Colon, 2 - 28046 Madrid, Spain. • In Switzerland: Provided by NGAM, Switzerland Sarl, Rue du Vieux Collège 10, 1204 Geneva, Switzerland or its representative office in Zurich, Schweizergasse 6, 8001 Zürich. • In the UK: Approved for use by NGAM UK Limited, authorized and regulated by the Financial Conduct Authority (register no. 190258). Registered Office: NGAM UK Limited, One Carter Lane, London, EC4V 5ER. • In the DIFC: Distributed in and from the DIFC financial district to Professional Clients only by NGAM Middle East, a branch of NGAM UK Limited, which is regulated by the DFSA. Related financial products or services are only available to persons who have sufficient financial experience and understanding to participate in financial markets within the DIFC, and qualify as Professional Clients as defined by the DFSA. Registered office: Office 603 - Level 6, Currency House Tower 2, PO Box 118257, DIFC, Dubai, United Arab Emirates. • In Singapore: Provided by NGAM Singapore (name registration no. 53102724D), a division of Natixis Asset Management Asia Limited (company registration no. 199801044D). Registered address of NGAM Singapore: 10 Collyer Quay, #14-07/08 Ocean Financial Centre, Singapore 049315. • In Taiwan: This material is provided by NGAM Securities Investment Consulting Co., Ltd., a Securities Investment Consulting Enterprise regulated by the Financial Supervisory Commission of the R.O.C. Registered address: 16F-1, No. 76, Section 2, Tun Hwa South Road, Taipei, Taiwan, Da-An District, 106 (Ruentex Financial Building I), R.O.C., license number 2012 FSC SICE No. 039, Tel. +886 2 2784 5777. • In Japan: Provided by Natixis Asset Management Japan Co., Registration No.: Director-General of the Kanto Local Financial Bureau (kinsho) No. 425. Content of Business: The Company conducts discretionary asset management business and investment advisory and agency business as a Financial Instruments Business Operator. Registered address: 2-2-3 Uchisaiwaicho, Chiyoda-ku, Tokyo. In Hong Kong: This document is issued by NGAM Hong Kong Limited and is provided solely for general information only and does not constitute a solicitation to buy or an offer to sell any financial products or services. • In Australia: This document is issued by NGAM Australia Pty Limited (NGAM Aust) (ABN 60 088 786 289) (AFSL No. 246830) and is intended for the general information of financial advisers and wholesale clients only. • In New Zealand: This document is intended for the general information of New Zealand wholesale investors only and does not constitute financial advice. This is not a regulated offer for the purposes of the Financial Markets Conduct Act 2013 (FMCA) and is only available to New Zealand investors who have certified that they meet the requirements in the FMCA for wholesale investors. NGAM Australia Pty Limited is not a registered financial service provider in New Zealand. • In Latin America: This material is provided by NGAM S.A. • In Mexico: This material is provided by NGAM Mexico, S. de R.L. de C.V., which is not a regulated financial entity with the Comisión Nacional Bancaria y de Valores or any other Mexican authority. This material should not be considered an offer of securities or investment advice or any regulated financial activity. Any products, services or investments referred to herein are rendered exclusively outside of Mexico. • In Uruguay: This material is provided by NGAM Uruguay S.A., a duly registered investment advisor, authorised and supervised by the Central Bank of Uruguay. Registered office: WTC - Luis Alberto de Herrera 1248, Torre 3, Piso 4, Oficina 474, Montevideo, Uruguay, CP 11300. • In Colombia: This material is provided by NGAM S.A. Oficina de Representación (Colombia) to professional clients for informational purposes only as permitted under Decree 2555 of 2010. Any products, services or investments referred to herein are rendered exclusively outside of Colombia. The above referenced entities are business development units of Natixis Global Asset Management, S.A., the holding company of a diverse line-up of specialised investment management and distribution entities worldwide. The investment management subsidiaries of Natixis Global Asset Management conduct any regulated activities only in and from the jurisdictions in which they are licensed or authorised. Their services and the products they manage are not available to all investors in all jurisdictions. • In Canada: NGAM Distribution, L.P. ("NGAM Distribution"), with its principal office located in Boston, MA, is not registered in Canada and any dealings with prospective clients or clients in Canada are in reliance upon an exemption from the dealer registration requirement in National Instrument 31 -103 Registration Requirements, Exemptions and Ongoing Registrant Obligations. There may be difficulty enforcing legal rights against NGAM Distribution because it is resident outside of Canada and all or substantially all of its assets may be situated outside of Canada. The agent for service of process in Alberta is Borden Ladner Gervais LLP (Jonathan Doll), located at Centennial Place, East Tower, 1900, 520 - 3rd Avenue SW, Calgary, Alberta T2P 0R3. The agent for service of process in British Columbia is Borden Ladner Gervais LLP (Jason Brooks), located at 1200 Waterfront Centre, 200 Burrard Street, P.O. Box 48600, Vancouver, BC V7X 1T2. The agent for service of process in Ontario is Borden Ladner Gervais LLP (John E. Hall), located at Scotia Plaza, 40 King St. W, Toronto, ON M5H 3Y4. The agent for service of process in Quebec is Borden Ladner Gervais LLP (Christian Faribault), located at 1000 de La Gauchetiere St. W, Suite 900, Montreal, QC H3B 5H4. • In the United States: Provided by NGAM Distribution L.P. 399 Boylston St. Boston, MA 02116. Natixis Global Asset Management consists of Natixis Global Asset Management, S.A., NGAM Distribution, L.P., NGAM Advisors, L.P., NGAM S.A., and NGAM S.A.'s business development units across the globe, each of which is an affiliate of Natixis Global Asset Management, S.A. The affiliated investment managers and distribution companies are each an affiliate of Natixis Global Asset Management, S.A. This material should not be considered a solicitation to buy or an offer to sell any product or service to any person in any jurisdiction where such activity would be unlawful. Investors should consider the investment objectives, risks and expenses of any investment carefully before investing.

The above referenced entities are business development units of Natixis Global Asset Management, the holding company of a diverse line-up of specialized investment management and distribution entities worldwide. Although Natixis Global Asset Management believes the information provided in this material to be reliable, it does not guarantee the accuracy, adequacy or completeness of such information.