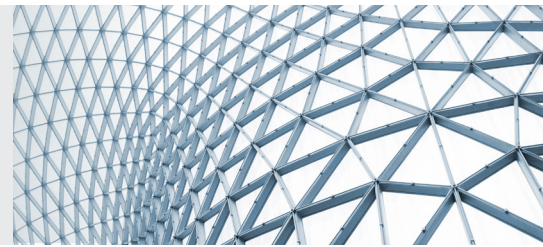


# The HUB

NEWS AND VIEWS FOR INSTITUTIONAL INVESTORS



> Find out more:  
[im.natixis.com/en-institutional](http://im.natixis.com/en-institutional)

## AI and ESG: a new frontier for financial innovation?

Can you combine Artificial Intelligence (AI) and environmental, social and governance (ESG) investing? This question was at the core of a fascinating debate between two AI experts: **Dr Luc Julia** and **Dr Carmine de Franco**

Based in France, Ossiam is an affiliate of Natixis Investment Managers that has been specialising in quantitative and systematic asset management since 2009. The premise for the event was that AI is poorly understood and creates as many myths and fears as it does hopes and aspirations. Bruno Poulin, CEO of Ossiam, kicked off proceedings by noting that research and innovation were at the heart of Ossiam's product development process. The two AI experts then sifted through the facts in order to prise the truth from the fiction.

### What is AI?

**LJ** : We cannot compare AI to what we see in films like Terminator or Her. Machines are never going to take over and will never rule the world, whatever Hollywood might have us believe. This is pure science fiction. All this stuff stems from a massive misunderstanding. At the 1956 Dartmouth conference, John McCarthy persuaded his colleagues to start using the term 'artificial intelligence' to describe a discipline which actually had nothing whatsoever to do with intelligence. All the myths and misconceptions that infest any discussion of AI today derive from this unfortunate misnomer. That is why I prefer to talk about intelligence as 'augmented' or 'advanced' rather than 'artificial'.

In truth, AI is just maths, logic and statistics. It allows us to build high-performance tools that will help people achieve great things: making daily life easier for everyone, improving their productive capacity. This intelligence is systematically controlled by people and can be used in any field. And this has been happening since the dawn of time.

Machine learning is one class of predictive models within the AI family. It concerns algorithms that, fed with a series of similar cases (in the form of datasets), can then extrapolate on their own a number of predictions by first identifying the structures and relationships embedded within their learning data.

The key to these systems is recognition of knowledge. To work efficiently, machine learning needs a lot of data, which also has to be high-quality so as not to bias future results. AI has come a long way in visual and voice recognition but still has its limits. This is where it differs from human intelligence. AI is discrete and specific. It invents nothing and can only do a defined task. Human intelligence is superior - diverse, complex and flexible.

Whatever area they look at, a human being will form an opinion, some sort of response - even if it's wrong. In other words, AI is just another tool available to us, which we can use for better or worse, and which has many applications. There is not just one but many AIs. An AI that plays chess, an AI that can drive, etc.



**Dr Luc Julia**

Senior Vice-President of Innovation, at Samsung, and co-founder of voice-controlled digital assistant, Siri, has worked at MIT, the CNRS and for Apple and **Samsung**.



**Dr Carmine de Franco**

Franco is a scientist by education and heads fundamental and ESG research at **Ossiam**.

“ ESG data is hard to exploit. Analysts outperform AI if they are only looking at a few dozen firms. But the algorithm does better once we start talking about thousands of firms. ”



Take Siri, for instance. It was launched in 1997 and had quite a tough start – it was only able to handle about 80% of requests. To fix this, we made the algorithm more human, giving it the feel of talking to a real person. If you like, we added a bit of artificial stupidity. So, when Siri didn't understand, it responded with a joke.

## How far can AI take us as human beings?

**LJ** : If we use the example of autonomous vehicles, the cars we have now, like Tesla's vehicles, these are level 3. Level 4 autonomous vehicles should be out soon. Level 5 autonomous vehicles will never happen<sup>1</sup>. An autonomous vehicle that follows the highway code would never manage to cross the Arc de Triomphe roundabout in rush hour. People adapt. Machines cannot. Machines find it easier to beat us at go or chess than to drive. Human beings can cheat and bend rules. Machines do not understand bent rules.

## What is the environmental impact of AI?

**LJ** : AI uses a lot of energy. AlphaGo [Google's AI system which beat the world Go champion in May 2017] consumed 440 kWh<sup>2</sup>. By contrast, human brains burn about 20 watts an hour. We are going to hit the wall unless we can get AI's energy consumption right. What we need is education and regulation to solve this issue.

## What can AI do for finance?

**CdF** : Portfolio management at Ossiam is systematic. By this I mean that

it is given an investment rule, often expressed quantitatively, and it applies it systematically. This has the advantage of limiting the human biases, whether conscious or unconscious, that skew our judgement in doubtful situations.

AI, in contrast, means we do not have to define systematic 'rules', as it can pick out these rules, or patterns, autonomously based on its learning. Given the size of the databases now available, AI means we will be able, by cross-referencing data, to identify links that would be hard for a human to spot between various data sources and the behaviour of financial assets. Correlations can emerge. But algorithms also have their own biases, deriving from the choice of data they use to learn.

**LJ** : That's true. Microsoft's Tay chatbot, which was able to interact via Twitter, was taken offline less than 24 hours after launch, when it started tweeting sexist and racist comments. It turned out the algorithm had been primed with data from conversations happening in the southern states of the US during the 60s. It is hard to find high-quality annotated conversational data.

**CdF** : You educate an algorithm like a child. You have to feed it high-quality data so it can 'learn' on its own.

## Why is AI better than a human when analysing ESG data?

**CdF** : Being able to use an algorithm stops you being swamped by the sheer mass of data. AI can take into account more subjects than an analyst who will only skim over them. This is why you need to delegate the task of selection to an algorithm.

ESG data is hard to exploit. Analysts outperform AI if they are only looking at a few dozen firms. But the algorithm does better once we start talking about thousands of firms. For instance, an algorithm can identify that a certain ESG profile is often linked to a specific financial behaviour (eg performance) and can then segment stocks by profile type. Machine learning incorporates this profile and others on different ESG issues to create something like a panel of virtual experts, able to determine whether an investment is a risk or an opportunity.

Machine learning applies ex ante rules and observes patterns. At Ossiam, we restrict the space that machine learning can explore. We build in filters via a systematic allocation that allows for the risk that the selection will ultimately happen. So the human being remains in control.

## Do you look at the future with optimism or pessimism?

**LJ** : I am an optimist. Technology is there to improve people's lives. Of course, we can make mis-takes – using too much energy, for instance – but I am sure we will get over these hurdles, notably through regulation.

People will not be replaced by a machine. Ever. We will always have experts. Some specific tasks will be replaced. And new jobs will be created around these new technologies, as has happened since the dawn of time.

Written on 20 November 2019

<sup>1</sup> European and international norms define the degree of a vehicle's autonomy according to 6 levels. Level 0: Driver only. Level 1: Driver is assisted. Level 2: Partial automation, overseen by driver.

Level 3: Conditional automation. Level 4: No driver in specific circumstances. Level 5: No driver, fully autonomous vehicle For further details see [https://en.wikipedia.org/wiki/Self-driving\\_car#Classification](https://en.wikipedia.org/wiki/Self-driving_car#Classification)

<sup>2</sup> kilowatt-hour (kWh or kWh): The energy used by a 1,000 watt machine in one hour. For comparison, a continuously playing radio alarm clock uses 20kWh and a classic electric oven 165 kWh. Source: <https://www.energie Douce.com/content/12-conseils-faq-consommation-electrique-des-appareils-electromeneagers>

Reference to a ranking and/or a price does not indicate the future performance of the strategy or the fund manager.

Past performance is not a reliable indicator of current or future performance.

# The HUB

NEWS AND VIEWS FOR INSTITUTIONAL INVESTORS

## ADDITIONAL NOTES

This material has been provided for information purposes only to investment service providers or other Professional Clients, Qualified or Institutional Investors and, when required by local regulation, only at their written request. This material must not be used with Retail Investors.

**In the E.U. (outside of the UK and France):** Provided by Natixis Investment Managers S.A. or one of its branch offices listed below. Natixis Investment Managers S.A. is a Luxembourg management company that is authorized by the Commission de Surveillance du Secteur Financier and is incorporated under Luxembourg laws and registered under n. B 115843. Registered office of Natixis Investment Managers S.A.: 2, rue Jean Monnet, L-2180 Luxembourg, Grand Duchy of Luxembourg. **Italy:** Natixis Investment Managers S.A., Succursale Italiana (Bank of Italy Register of Italian Asset Management Companies no 23458.3). Registered office: Via San Clemente 1, 20122 Milan, Italy. **Germany:** Natixis Investment Managers S.A., Zweigniederlassung Deutschland (Registration number: HRB 88541). Registered office: Im Trutz Frankfurt 55, Westend Carrée, 7. Floor, Frankfurt am Main 60322, Germany. **Netherlands:** Natixis Investment Managers, Nederlands (Registration number 50774670). Registered office: Stadsplateau 7, 3521AZ Utrecht, the Netherlands. **Sweden:** Natixis Investment Managers, Nordics Filial (Registration number 516405-9601 - Swedish Companies Registration Office). Registered office: Kungsgatan 48 5tr, Stockholm 111 35, Sweden. **Spain:** Natixis Investment Managers, Sucursal en España. Serrano nº90, 6th Floor, 28006, Madrid, Spain. **Belgium:** Natixis Investment Managers S.A., Belgian Branch, Louizalaan 120 Avenue Louise, 1000 Brussel/Bruxelles, Belgium. **In France:** Provided by Natixis Investment Managers International – a portfolio management company authorized by the Autorité des Marchés Financiers (French Financial Markets Authority - AMF) under no. GP 90-009, and a public limited company (société anonyme) registered in the Paris Trade and Companies Register under no. 329 450 738. Registered office: 43 avenue Pierre Mendès France, 75013 Paris. **In Switzerland:** Provided for information purposes only by Natixis Investment Managers, Switzerland Sàrl, Rue du Vieux Collège 10, 1204 Geneva, Switzerland or its representative office in Zurich, Schweizergasse 6, 8001 Zürich. **In the British Isles:** Provided by Natixis Investment Managers UK Limited which is authorised and regulated by the UK Financial Conduct Authority (register no. 190258) - registered office: Natixis Investment Managers UK Limited, One Carter Lane, London, EC4V 5ER. When permitted, the distribution of this material is intended to be made to persons as described as follows: in the United Kingdom: this material is intended to be communicated to and/or directed at investment professionals and professional investors only; in Ireland: this material is intended to be communicated to and/or directed at professional investors only; in Guernsey: this material is intended to be communicated to and/or directed at only financial services providers which hold a license from the Guernsey Financial Services Commission; in Jersey: this material is intended to be communicated to and/or directed at professional investors only; in the Isle of Man: this material is intended to be communicated to and/or directed at only financial services providers which hold a license from the Isle of Man Financial Services Authority or insurers authorised under section 8 of the Insurance Act 2008. **In the DIFC:** Provided in and from the DIFC financial district by Natixis Investment Managers Middle East (DIFC Branch) which is regulated by the DFSA. Related financial products or services are only available to persons who have sufficient financial experience and understanding to participate in financial markets within the DIFC, and qualify as Professional Clients or Market Counterparties as defined by the DFSA. No other Person should act upon this material. Registered office: Office 504-D, 5th Floor, South Tower, Emirates Financial Towers, PO Box 118257, DIFC, Dubai, United Arab Emirates. **In Japan:** Provided by Natixis Investment Managers Japan Co., Ltd., Registration No.: Director-General of the Kanto Local Financial Bureau (kinsho) No. 425. Content of Business: The Company conducts discretionary asset management business and investment advisory and agency business as a Financial Instruments Business Operator. Registered address: 1-4-5, Roppongi, Minato-ku, Tokyo. **In Taiwan:** Provided by Natixis Investment Managers Securities Investment Consulting (Taipei) Co., Ltd., a Securities Investment Consulting Enterprise regulated by the Financial Supervisory Commission of the R.O.C. Registered address: 34F, No. 68, Sec. 5, Zhongxiao East Road, Xinyi Dist., Taipei City 11065, Taiwan (R.O.C.), license number 2018 FSC SICE No. 024, Tel. +886 2 8789 2788. **In Singapore:** Provided by Natixis Investment Managers Singapore (name registration no. 53102724D) to distributors and institutional investors for informational purposes only. Natixis Investment Managers Singapore is a division of Ostrum Asset Management Asia Limited (company registration no. 199801044D). Registered address of Natixis Investment Managers Singapore: 5 Shenton Way, #22-05 UIC Building, Singapore 068808. **In Hong Kong:** Provided by Natixis Investment Managers Hong Kong Limited to institutional/ corporate professional investors only. **In Australia:** Provided by Natixis Investment Managers Australia Pty Limited (ABN 60 088 786 289) (AFSL No. 246830) and is intended for the general information of financial advisers and wholesale clients only. **In New Zealand:** This document is intended for the general information of New Zealand wholesale investors only and does not constitute financial advice. This is not a regulated offer for the purposes of the Financial Markets Conduct Act 2013 (FMCA) and is only available to New Zealand investors who have certified that they meet the requirements in the FMCA for wholesale investors. Natixis Investment Managers Australia Pty Limited is not a registered financial service provider in New Zealand. **In Latin America:** Provided by Natixis Investment Managers S.A. **In Uruguay:** Provided by Natixis Investment Managers Uruguay S.A., a duly registered investment advisor, authorised and supervised by the Central Bank of Uruguay. Office: San Lucar 1491, Montevideo, Uruguay, CP 11500. The sale or offer of any units of a fund qualifies as a private placement pursuant to section 2 of Uruguayan law 18,627. **In Colombia:** Provided by Natixis Investment Managers S.A. Oficina de Representación (Colombia) to professional clients for informational purposes only as permitted under Decree 2555 of 2010. Any products, services or investments referred to herein are rendered exclusively outside of Colombia. This material does not constitute a public offering in Colombia and is addressed to less than 100 specifically identified investors. **In Mexico:** Provided by Natixis IM Mexico, S. de R.L. de C.V., which is not a regulated financial entity, securities intermediary, or an investment manager in terms of the Mexican Securities Market Law (Ley del Mercado de Valores) and is not registered with the Comisión Nacional Bancaria y de Valores (CNBV) or any other Mexican authority. Any products, services or investments referred to herein that require authorization or license are rendered exclusively outside of Mexico. While shares of certain ETFs may be listed in the Sistema Internacional de Cotizaciones (SIC), such listing does not represent a public offering of securities in Mexico, and therefore the accuracy of this information has not been confirmed by the CNBV. Natixis Investment Managers is an entity organized under the laws of France and is not authorized by or registered with the CNBV or any other Mexican authority. Any reference contained herein to "Investment Managers" is made to Natixis Investment Managers and/or any of its investment management subsidiaries, which are also not authorized by or registered with the CNBV or any other Mexican authority.

The above referenced entities are business development units of Natixis Investment Managers, the holding company of a diverse line-up of specialised investment management and distribution entities worldwide. The investment management subsidiaries of Natixis Investment Managers conduct any regulated activities only in and from the jurisdictions in which they are licensed or authorized. Their services and the products they manage are not available to all investors in all jurisdictions. It is the responsibility of each investment service provider to ensure that the offering or sale of fund shares or third party investment services to its clients complies with the relevant national law. The provision of this material and/or reference to specific securities, sectors, or markets within this material does not constitute investment advice, or a recommendation or an offer to buy or to sell any security, or an offer of any regulated financial activity. Investors should consider the investment objectives, risks and expenses of any investment carefully before investing. The analyses, opinions, and certain of the investment themes and processes referenced herein represent the views of the portfolio manager(s) as of the date indicated. These, as well as the portfolio holdings and characteristics shown, are subject to change. There can be no assurance that developments will transpire as may be forecasted in this material. Past performance information presented is not indicative of future performance. Although Natixis Investment Managers believes the information provided in this material to be reliable, including that from third party sources, it does not guarantee the accuracy, adequacy, or completeness of such information.

This material may not be distributed, published, or reproduced, in whole or in part.

All amounts shown are expressed in USD unless otherwise indicated.

This communication is for information only and is intended for investment service providers or other Professional Clients. The analyses and opinions referenced herein represent the subjective views of the author as referenced unless stated otherwise and are subject to change. There can be no assurance that developments will transpire as may be forecasted in this material.

Copyright © 2019 Natixis Investment Managers S.A. – All rights reserved

## About Ossiam

Ossiam is a specialist asset manager that targets investment solutions tailored to clients' specific needs. It uses rule-based strategies, developed and managed in-house, which make use of transparent and liquid vehicles, including exchange-traded funds (ETFs). Ossiam funds use alternatively weighted indexes, also known as smart beta, applied to a range of financial asset classes.

## Ossiam

An affiliate of Natixis Investment Managers  
French société anonyme governed by an executive board and a supervisory board  
with a share capital of 261 240 €  
RCS Paris – 512 855 958  
6 place de la Madeleine, 75008 Paris  
www.ossiam.com

## Natixis Investment Managers

RCS Paris 453 952 681  
Share Capital: €178 251 690  
43 avenue Pierre Mendès France  
75013 Paris  
www.im.natixis.com

## MARKET INSIGHTS

DOCUMENT INTENDED EXCLUSIVELY FOR PROFESSIONAL CLIENTS (IN ACCORDANCE WITH MIFID)