Investment strategy and resource guide for Edward Jones

Strength in collaborative partnerships

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Here to help you thrive

As your investment objectives and client needs evolve, you can count on us to help you solve even the most complex challenges. Working with you, our team analyzes your goals and portfolio needs to develop the right strategy for you.

We draw on the independent expertise and perspectives of our respected active investment managers to find solutions that fit your needs. And our commitment doesn't end there: We stay closely involved with you, supporting you for the long term with ongoing analysis, trends, and insights.

AFFILIATE	DESCRIPTION	AUM
AEW	Real estate strategies	$65.7B
FLEXSTONE PARTNERS	Private market investments	$6.3B
GATEWAY INVESTMENT ADVISERS, LLC	Risk-conscious options-based strategies	$9.4B
Harris | Oakmark	Value-driven equities and fixed income	$98.5B
LOOMIS | SAYLES	Alpha-focused equities, fixed income, alternatives, and private credit	$389.3B
mirova Investing in sustainability	Conviction-driven sustainable investments	$33.1B
SOLUTIONS	Customized strategies, model portfolios, and consulting	$86.3B
VAUGHAN NELSON	Value-oriented small-, mid-, and all-cap equities	$18.0B

Direct indexing: Portfolios that put taxes first

Most investors are concerned about fees, but in many cases taxes take an even bigger bite out of returns. Direct indexing strategies can help address key issues facing tax-sensitive investors – through portfolios that put taxes first:

1. Tax-managed equity indexing

Direct indexing strategies seek to track an index before taxes and outperform it after taxes, using tax loss harvesting not possible with an index mutual fund or exchange-traded fund (ETF). Tax loss harvesting is a strategy for selling securities that have lost value to offset taxes on capital gains.

2. Account transition strategies

Direct indexing can help minimize or eliminate the tax consequences of moving your assets to a new advisory firm or brokerage by accepting securities in-kind to fund the new account. Your financial professional can work with you to create a transition plan that addresses your specific tax-saving objectives.

3. Portfolio customization

For investors with specific tax or investment objectives, portfolios can be customized to exclude specific securities, including socially responsible screening.

4. Banking losses to offset potential future capital gains

Direct stock ownership through a separately managed account (SMA) offers the ability to accrue current losses that can be used to offset capital gains from other portfolio investments, now or in future years.

Applications could include:

- Estate planning
- Exercising stock options
- Selling a business

We offer a variety of strategies on Advisory Solutions – SMAs (available in UMA)	
AIA 1500® All Cap Strategy	AIA S&P 500® Large Cap Strategy
AIA Global All Cap Strategy	AIA S&P 500® Value Strategy
AIA S&P 400® Mid Cap Strategy	AIA S&P 600® Small Cap Strategy
AIA S&P 500® Growth Strategy	AIA S&P International ADR Strategy

NATIXIS INVESTMENT MANAGERS SOLUTIONS provides design, development, and execution of portfolio strategies tailored to specific investment objectives and unique portfolio constraints. Our direct indexing strategies can be customized to maximize after-tax returns, align with personal values, or pursue specific investment objectives.

SMA strategies

Tailored SMAs to accommodate a range of investor objectives

An SMA is a unique investment vehicle that opens the door for portfolio customization and personalization, as well as opportunities for tax management. Natixis provides a range of SMA strategies from our affiliated managers.

We offer a variety of strategies on Advisory Solutions – SMAs (available in UMA)	
Loomis Sayles Core Fixed Income SMA	Loomis Sayles Medium (10 yr) Municipal Bond Strategy
Loomis Sayles Intermediate (5 yr) Municipal Bond Strategy	Mirova Global Megatrends Equity ADR
Loomis Sayles International Growth SMA	Oakmark International Value SMA
Loomis Sayles Global Growth SMA	Oakmark Large Value SMA
Loomis Sayles Large Cap Growth SMA	Vaughan Nelson Mid Cap SMA

Mutual fund offerings

Strategies for actively pursuing better outcomes

Whether you are searching for growth or value equities, flexible fixed income or nontraditional investments, our high-conviction portfolio managers offer a consistent, well-thought-out investment process and competitive performance.

Select Brokerage (A Shares)	Ticker
Loomis Sayles Core Plus Bond Fund A	NEFRX
Loomis Sayles Global Allocation Fund A	LGMAX
Loomis Sayles Growth Fund A	LGRRX
Loomis Sayles Investment Grade Bond Fund A	LIGRX
Loomis Sayles Strategic Income Fund A	NEFZX
Natixis Oakmark International Fund A	NOAIX

Mutual fund offerings (cont'd.)

Guided Solutions (N Shares)	Ticker
Loomis Sayles Core Plus Bond Fund N	NERNX
Loomis Sayles Global Allocation Fund N	LGMNX
Loomis Sayles Global Bond Fund N	LSGNX
Loomis Sayles Growth Fund N	LGRNX
Loomis Sayles Investment Grade Bond Fund N	LGBNX
Loomis Sayles Strategic Income Fund N	NEZNX
Oakmark Equity and Income Fund R6	OAZBX
Oakmark International Fund R6	OAZIX

Advisory Solutions – Mutual Funds (N shares)	Ticker
Loomis Sayles Core Plus Bond Fund N1	NERNX
Loomis Sayles Investment Grade Bond N1	LGBNX
Loomis Sayles Global Allocation Fund N	LGMNX
Loomis Sayles Global Bond Fund N	LSGNX
Oakmark International Fund R61	OAZIX

Advisor resources

Natixis Investment Managers Solutions – Portfolio Analysis & Consulting

Since 2012, Natixis Investment Managers Solutions consultants have evaluated more than 15,000 model portfolios submitted by financial professionals.

- Our experienced team of consultants, analysts, and specialists includes experts in portfolio construction with backgrounds in asset allocation, due diligence, quantitative research, and wealth management.
- Many are CFA® and CAIA® charterholders, and others hold CFP®, CIMA, Financial Risk Manager, and other financial designations.

The team provides objective portfolio analysis, using sophisticated analytical tools to identify and quantify sources of risk and return. Our broad range of capabilities can be customized to your specific requirements.

Consulting: Comprehensive portfolio evaluations

- Portfolio scenario analysis and stress testing
- Single-factor sensitivity analysis
- Fixed income scenario analysis
- Manager search

Asset allocation: Build better portfolios

- Build, evaluate, or manage portfolios to align with client needs
- Portfolio optimizations customized for capital market assumptions, objectives, or constraints
- Asset class sleeve construction
- Recommended allocations and tactical tilts from our Investment Committee

Research: In-depth analytics

- Research team monitors asset classes, investment products, and markets for areas of opportunity and risk
- Analysis includes multiple levels of screening to capture nuances particular to asset classes and investment styles
- This objective evaluation is available to financial professionals who work with a consultant

MACRO AND MARKET VIEWS

Our market strategists offer a portfolio-level perspective on the short-term events and long-term developments driving markets across the globe.

Our latest data and thinking:

Explore our resources and insights at **im.natixis.com**, offering a data-driven perspective on today's capital markets.

CENTER FOR INVESTOR INSIGHT

Founded in 2010, the Natixis Center for Investor Insight is a global research initiative focused on the critical issues, sentiment, trends, and risk perceptions shaping today's investment landscape. We examine a range of audiences, from institutional investors and financial professionals to individuals and plan participants. You'll gain insight to help you fuel more meaningful client conversations.

TOOLS OF THE TRADE™

Resources and education for you and your clients

Build your investment skills. Grow your practice. Enlighten your clients.

Tap into insights, portfolio analysis techniques, and educational tools to explore trends, navigate rapidly changing markets, and uncover opportunities.

Advisor education

Get actionable information to help you build your business, no matter what the markets are doing.

CE credit

Earn valuable continuing education (CE) credits, and take a deep dive into topics and trends in investing.

Investor education

Use our easy-to-understand investor materials as you have important conversations with your clients.

Depend on us for unique insights on today's markets.

Visit: im.natixis.com
Call: 800-862-4863

im.natixis.com

1 Assets under management (AUM) of affiliated entities measured as of March 31, 2024, are $1,321.9 billion. AUM, as reported, may include notional assets, assets serviced, gross assets, assets of minority-owned affiliated entities and other types of nonregulatory AUM managed or serviced by firms affiliated with Natixis Investment Managers.

2 Assets under Administration may include assets for which nonregulatory AUM services are provided. Nonregulatory AUM includes assets that do not fall within the SEC's definition of Regulatory AUM in Form ADV.

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