Press release

Natixis Investment Managers Strengthens its Distribution model with the creation of Global Client Development division
Fabrice Chemouny appointed Chief Client Officer

PARIS / BOSTON, 22 October 2026 – Natixis Investment Managers (Natixis IM) today announced the creation of the Global Client Development division which will bring together all the teams involved in serving clients across the entire value chain. It will include three new functions: Client Markets, organised across six geographical regions; Partnerships; and Product Range & Solutions. **Fabrice Chemouny**, currently Head of International Distribution, will lead the division as **Chief Client Officer**. He will take on his new role on 1 January 2027, reporting to Philippe Setbon, Chief Executive Officer of Natixis IM. The new organisation will be implemented once the information and consultation process with the relevant employee representative bodies has been completed.

The new organisation is part of the BPCE Group's VISION 2030 strategic plan. Built on Natixis IM's organic growth ambition, this change is intended, in particular, to adapt the the firm's distribution model in order to accelerate Natixis IM's global growth and better meet its clients' needs. The creation of a single global platform bringing together the United States, where US Distribution will report jointly to Chemouny and David Giunta, CEO of Natixis IM - US, and the rest of the world will foster synergies between regions, give clients easier access to the full range of expertise offered by Natixis IM and its affiliated asset management firms, and enhance operational agility.

The new department will be organised around three main pillars:

1 – Client Markets: a single distribution platform organised across six regions

Each of the six regions will focus on meeting its clients' needs and investment preferences while taking local regulations and constraints into account:

1. **United States**
2. **Northern Europe and Canada**: United Kingdom, Netherlands, Nordic countries and Canada
3. **Continental Europe and Latin America**: Western and Southern Europe, including France; Central and Eastern Europe; Latin America; and US Offshore
4. **Middle East, Central Asia and Africa**
5. **Asia-Pacific, excluding Japan**
6. **Japan**

2 – A new Partnerships department

Its remit will be to strengthen existing strategic distribution partnerships and establish new ones with banking networks, insurers and other distributors around the world, making Natixis IM's offering accessible to a wider range of clients.

3 – A new Product Range & Solutions department

This department will define the product range strategy based on clients' needs, developing solutions in areas such as retirement, long-term savings and wealth management, drawing on the offerings of Natixis IM's affiliated investment management firms.

Philippe Setbon, Chief Executive Officer of Natixis Investment Managers, said: "We are a global player with deep local roots. In an increasingly fragmented international environment, we want to strengthen both of these dimensions. Our strategic plan has proven successful, and we want to go further. This new organisation further strengthens the position of clients at the heart of our model across all regions and supports the acceleration of our growth."

Fabrice Chemouny, who will become Chief Client Officer of Natixis Investment Managers on 1 January 2027, added: "By bringing our teams together in a new global organisation, we combine in-depth knowledge of each market with the strength of a global player. We will also make our offering available to more clients through new distribution partnerships and work with them to develop solutions tailored to their long-term needs. This transformation will give us the agility we need in volatile markets, foster synergies across regions and drive innovation in the service of our clients."

About Natixis Investment Managers

Natixis Investment Managers' multi-affiliate approach connects clients to the independent thinking and focused expertise of more than 15 active managers. Ranked among the world's largest asset managers[1] with more than $1.5 trillion assets under management[2] (€1.3 trillion), Natixis Investment Managers specializes in high-conviction active investment strategies, insurance and pension solutions, and private assets, and delivers a diverse offering across asset classes, styles, and vehicles. The firm partners with clients in order to understand their unique needs and provide insights and investment solutions tailored to their long-term goals.

Headquartered in Paris and Boston, Natixis Investment Managers is part of Groupe BPCE, the second-largest banking group in France through the Banque Populaire and Caisse d'Epargne retail

networks. Natixis Investment Managers' affiliated investment management firms include AEW; DNCA Investments[3]; Flexstone Partners; Gateway Investment Advisers; Harris | Oakmark; Investors Mutual Limited; Loomis, Sayles & Company; Mirova; Naxicap Partners; Ossiam; Ostrum Asset Management; Seventure Partners; Vauban Infrastructure Partners; Vaughan Nelson Investment Management; VEGA Investment Solutions and WCM Investment Management. Additionally, investment solutions are offered through Natixis Investment Managers Solutions and Natixis Advisors, LLC. **Not all offerings are available in all jurisdictions.** For additional information, please visit Natixis Investment Managers' website at im.natixis.com | LinkedIn: linkedin.com/company/natixis-investment-managers.

Natixis Investment Managers' distribution and service groups include Natixis Distribution, LLC, a limited purpose broker-dealer and the distributor of various US registered investment companies for which advisory services are provided by affiliated firms of Natixis Investment Managers, Natixis Investment Managers International (France), and their affiliated distribution and service entities in Europe and Asia.

1 Survey respondents and publicly available data ranked by Investment & Pensions Europe/Top 500 Asset Managers 2026 ranked Natixis Investment Managers as the 21st largest asset manager in the world based on assets under management as of December 31, 2025.

2 Assets under management (AUM) of affiliated entities measured as of June 30, 2026, are $1,525.1 billion (€1,334.0 billion). AUM, as reported, may include notional assets, assets serviced, gross assets, assets of minority-owned affiliated entities and other types of nonregulatory AUM managed or serviced by firms affiliated with Natixis Investment Managers.

3 A brand of DNCA Finance.

Press contact
Kelly Cameron
+ 1 617-449-2543
Kelly.Cameron@natixis.com

0007555.1.0
NIM-10212026-1r0om8dq